WELCOME

UCEDD TA INSTITUTE
Nonpartisan UCEDD Network
Leadership in Policy and Practice
April 20-21, 2017
Thank You

2017 TA Institute Planning Committee

- Lesley Cottrell (WV)
- Susan Hetherington (NY)
- Derek Nord (IN)
- Wendy Parent-Johnson (SD)
- Chris Smith (MD)
Meeting Objectives

1. Understand current federal disability policy topics and the UCEDD role in shaping policy and practice.

2. Engage in facilitated dialogue to identify strategies for successfully shaping disability policy and practice.

3. Establish action plans collaboratively with peers.
• New TA staff on the team!
• AUCD Leadership Academy: Shaping the future of disability
• UCEDD contribution to hosting ADA Fellows and impacting inclusive education globally
• Continue series of Tip Sheets on grants mgt
• New UCEDD Directors Orientation, May 9-10
• Support through 2017 annual reporting period
• Continued focus on diversity, inclusion, and cultural and linguistic competence (handout)
Projects of the
Georgetown University National Center for Cultural Competence
Georgetown University Center for Excellence in Developmental Disabilities

LEADERSHIP INSTITUTE
for Cultural Diversity and Cultural and Linguistic Competence
...a catalyst for change in networks supporting individuals with intellectual and developmental disabilities

Embedding Cultural Diversity and Cultural and Linguistic Competence
A Guide for UCEDD Curricula and Training Activities

Community of Practice
on Cultural and Linguistic Competence in Developmental Disabilities
Exhibitors & Guests

• NASUAD: Erica Anderson
  – Disability Network Business Acumen

• SABE: Teresa Moore, Vicki Turnage
  – Self Advocacy Resource and Technical Assistance Center (SARTAC)
Awards and Funding

– Under a CR until April 28
– FY18 budget
– Continuation and new awards
AoD Contacts

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• **Allison Cruz**
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  – LaDeva Harris, Grants Management Specialist
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    • Email: ladeva.harris@acl.hhs.gov
AIDD Staff Contact Information

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  – Email: shawn.callaway@acl.hhs.gov
Interagency Updates

- OIG workgroup
- Human Trafficking
- ODEP
- Youth transition
- Early childhood
- Emergency Preparedness
- IACC
- National Alzheimer's Project Act Plan
- HCBS settings rule
Projects of National Significance

• Business Acumen: Investing in Community-Based Organizations, Business Acumen and Delivery System Reform
Why does this matter?
Concerns about sustainability & systems changes

What are the TOP THREE issues affecting your I&R/A organization?

Source: Aging and Disability 2015 Information & Referral/Assistance National Survey, National Association of States United for Aging and Disabilities (NASUAD) in partnership with the National Council on Independent Living (NCIL)
Integrated Care Opportunities

- Accountable Care Organizations (ACOs)
- Community-Based Care Transitions Program (CCTP)
- Bundled payments
- Health Homes
- Medicaid Managed LTSS (MLTSS)
- Duals Financial Alignment Initiative
- State Innovation Models (SIM)
Managing chronic conditions

- Peer supports
- Telehealth/telemedicine
- Chronic disease self-management programs

Preventing hospital (re)admissions

- Transitions from nursing facility to home/community
- Person-centered planning
- Self-direction/self-advocacy

State aging & disability agencies

- Information, referral & assistance/system navigation
- Environmental modifications
- Caregiver support
- Transportation
- Housing assistance
- Personal assistance

Community-based aging & disability organizations

- Information, referral & assistance/system navigation
- Employment related supports
- Community engagement
- Community training
- Supported decision-making
- Assistive technology
- Financial management services
- Independent living skills

Activating beneficiaries

- Person-centered planning
- Peer supports
- Self-direction/self-advocacy tools and resources
- Information, referral & assistance/system navigation

Diversion/ Avoiding long-term residential stays

- Care coordination
- Information, referral & assistance/system navigation
- Housing assistance
- Personal assistance
- Medical transportation
- Evidence-based medication reconciliation programs
- Evidence-based fall prevention programs/home risk assessments
- Caregiver support
- Environmental modifications

The Critical Role of Community-Based Organizations In Delivery System Reform
Also...

- Community-based organizations (CBOs) know and are known in their communities (and to health plan members)
- Have spent years building networks and providing services
ACL & business acumen

ACL, in partnership with foundations, are providing aging & disability organizations with the tools they need to partner and contract with health care payers and providers in delivery system reform.

- 2012: Grants to national partners to build the business capacity of aging and disability organizations for MLTSS
- 2012 - Present: Engagement with public and private partners
- 2013-2016: Business Acumen Learning Collaboratives
- Fall 2016 & beyond: New opportunities
Success is our aim:  
*Where we are now (Contracts)*

**20 networks**

**28 signed contracts**

**At least 10 more under negotiation**

<table>
<thead>
<tr>
<th>Services under contract</th>
<th>Populations served</th>
<th>Payers</th>
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<tbody>
<tr>
<td>• Care transitions</td>
<td>• EBP targets</td>
<td>• Duals plans</td>
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<tr>
<td>• In-home assessment</td>
<td>• Dual eligibles</td>
<td>• ACOs</td>
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<tr>
<td>• Medication reconciliation</td>
<td>• Other high risk populations</td>
<td>• Medicaid health plans</td>
</tr>
<tr>
<td>• Care coordination</td>
<td></td>
<td>• Physician group,</td>
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<tr>
<td>• Evidence-based programs (EBP)</td>
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<td>• State healthcare exchange</td>
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What we’ve learned

- Culture is critical
- Networks need to match their strengths with a payer’s needs
- Contracts take TIME.
- Flexibility is key...but so is selectivity
- Relationships (and champions) are critical to the process
- Policy shifts offer new opportunities (and challenges)
- Still issues needing more work: Continuous quality improvement, generating and managing volume, network infrastructure, information technology, outcomes data, & more

“You know that window of opportunity we’ve been waiting for? Turns out they’ve been on sale at House Depot the whole time!”
Progress!
(An example from a CBO in one of our Business Acumen Learning Collaborative networks)

Source: Elder Services of the Merrimack Valley and the Healthy Living Center of Excellence
Moving forward

- Two new ACL grants related to business acumen -- awarded on September 30.
- *Business Acumen for Disability Organizations* (Awarded to NASUAD and partners, $2.25 million over 3 years)
  - Develop baseline knowledge about the content and infrastructure needs of community-based disability organizations through surveys and feasibility studies;
  - Provide broad-based training and technical assistance for the disability networks; and
  - Utilize a learning collaborative model to provide targeted technical assistance to 10 to 15 state networks of CBOs serving persons with disabilities of all ages and all types that seek to build their business capacity to contract with integrated care entities.
Moving forward (continued)

- **Learning Collaboratives for Advanced Business Acumen Skills** (Awarded to n4a and partners, $1.5 million over 3 years)
  - Organize and conduct 3-5 topically-based action learning collaboratives to address “next generation” issues such as continuous quality improvement, infrastructure and technology, generating and maintaining volume, data pooling, and more; and to provide targeted technical assistance to networks of community-based aging and disability organizations.
  - Create knowledge and capture insights through these collaboratives to incorporate into future curriculum for national dissemination.
Moving forward (continued)

• Recent grant from John A. Hartford Foundation, SCAN Foundation, Colorado Health Foundation, Gary and Mary West Foundation, and Marin Community Foundation to n4a, American Society on Aging, Independent Living Research Utilization, Partners in Care Foundation & Elder Services of the Merrimack Valley – to form the *Aging and Disability Business Institute*
For more information:

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202-795-7433

http://www.acl.gov/Programs/CIP/OICI/BusinessAcumen/index.aspx
Questions? Comments?

For more information about ACL
U.S. Department of Health and Human Services, Administration for Community Living, Washington DC 20201
Phone: (202) 401-4634      Email: aclinfo@acl.hhs.gov         Web: http://www.acl.gov/
Emerging Employment Agenda for Youth with Disabilities

- Madeleine Will
- Andy Imparato
## Breakout Sessions

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<td>Pre-K – 12 Employment</td>
<td>Congressional B</td>
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Plenary: Feedback Session

- Reflections and key takeaways from tiered discussions
- Plans for tomorrow’s Tier E
Brian Freedman

Then and Now

Happy Birthday!
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HCBS Settings Panel

- Mary Lee Fay, NASDDDS
- Celia Feinstein, IOD
- David Machledt, NHeLP
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*Feel free to use plenary room, lobby, other areas for smaller group discussions.*
• Sharing small group action plans
• Identify themes and trends
• How to act on themes and trends as a national network?
Thank you for your thoughtful participation in this meeting, your future action, and your contribution to the national network and its impact on people with disabilities!