

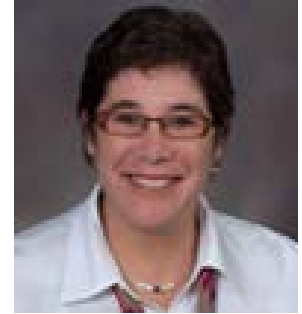
WELCOME

2017 UCEDD Directors Retreat

In the long history of humankind (and animal kind, too) those who learned to collaborate and improvise most effectively have prevailed. —Charles Darwin

- Directors Retreat Planning Committee
 - Bob Bacon
 - Marty Blair
 - Celia Feinstein
 - Bill Kiernan
 - Marcia Moriarta
 - Carol Salas Pagan
 - Deb Spitalnik

- Melanie Fried-Oken, PhD
 - OR-OHSU Co-Director
- Tom Sannicandro, JD
 - MA-ICI Director
- Jesse Suter, PhD
 - VT Interim Director, 7/1/17 - 6/30/18



- John Tschida, Associate Executive Director for Research & Policy
- Denise Rozell, Policy Strategist
 - Think College National Coordinating Center
- Dorothy Garcia, Program Manager
 - UCEDD TA & Harkin Summit
- Jessica Drennan, Sr. Program Manager
 - UCEDD TA

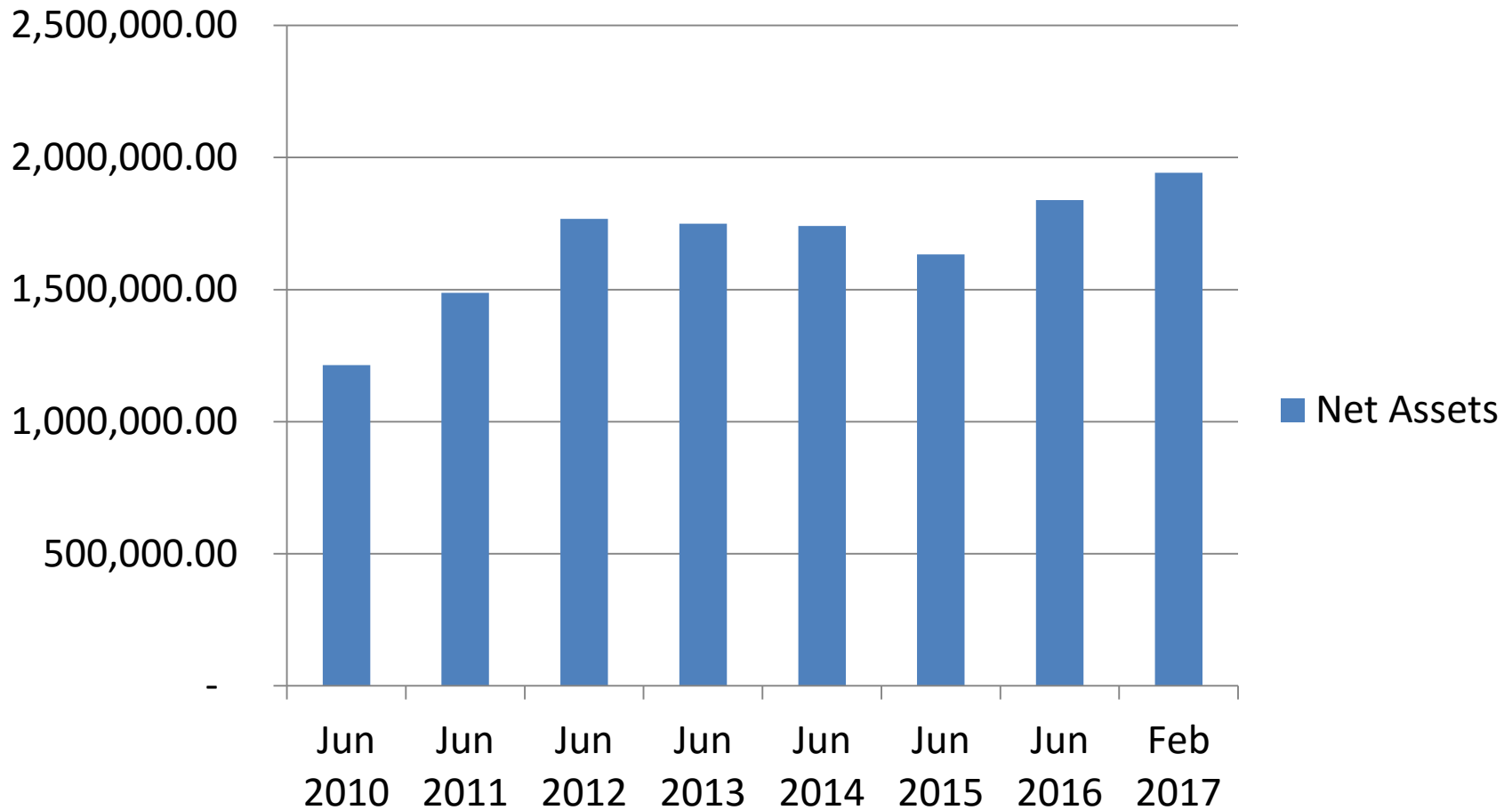


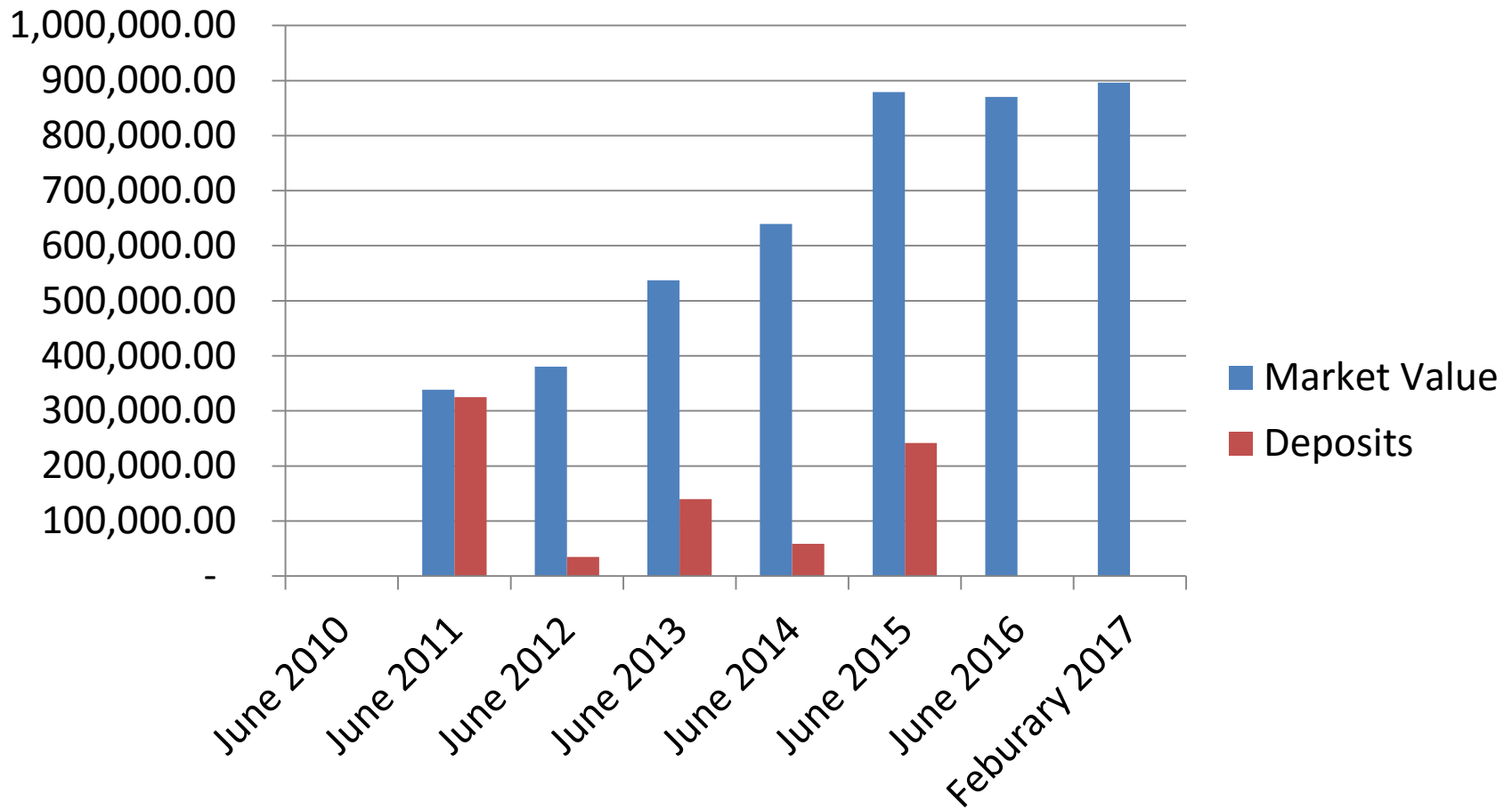
- Strengthening Relationships with IDDRCs
- Responding to feedback received in check-in calls
 - More regular written updates from Board
 - Biweekly calls with network during period of rapid change
- Updating AUCD Strategic Map
- Working with Cathy Ficker Terrill to implement governance best practices
- Intentional efforts to increase diversity and cultural and linguistic competence on Board, with support from Tawara Goode

- Encourage staff efforts to pursue new, diverse funding sources for network, including gala
- Unrestricted revenues from gala—where does the money go?
 - Strengthen our policy, advocacy and communications capacity
 - Liz Weintraub, Sara Luterman
 - Upgrade technology infrastructure for AUCD HQ, better positioning AUCD to support our network
 - No increase in member dues or Conference registration fees in 2016 or 2017

- More proactive AUCD fundraising is benefitting the network
 - AUCD central office staff has grown from 20 FTE to 28 FTE in last three years, while budget increased from \$3M to \$6M
 - PROMISE TA grant enabled AUCD to recruit Michael Gamel-McCormick, then John Tschida to AUCD, both invaluable resources for the network
 - FY16 included \$1.4 million in sub-awards to network members, up from \$0.9 million in 2015 and \$0.5 million in 2014
 - New relationships with Walmart Foundation, Ford Foundation, JP Morgan Chase, Anthem, State Department, etc. all help us to be more resilient in a difficult political/budget climate, consistent with our strategic goals

Unrestricted Net Assets 2010-2017





QUESTIONS?

Conversation with David Hoppe



Moderator: Bob Bacon (IA)

Panelists: Danny Armstrong (FL)

David Deere (AR)

Patricia Osbourn (NM)

Sachin Pavithran (UT)



- Select topical table
- Experienced Directors – please spread out to share lessons from prior administration changes
- Newer Directors – please serve as conversation facilitators at each table
- Select notetaker & reporter for each table
- Completed notes can go to AUCD staff

- In specific topic areas, consider:
 - How to engage current administration?
 - What are leverage points for administration?
- Guiding questions:
 - HOW to frame advocacy?
 - WHO to involve in advocacy strategy
 - HOW to avoid alienating policymakers?
 - WHAT can AUCD push for at national level?
 - What can you do at state/Territory level?

What are the big take-aways from small group discussions?

What will we do with these ideas?

AUCD staff will collect, transcribe completed notes pages.

Big Takeaways and Action Steps

6:30-8:30 pm

Reception in Capitol Room